

## Message Text

UNCLASSIFIED

PAGE 01 MANAGU 05426 282023Z

ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 COME-00 TRSE-00 SP-02 CIAE-00

INR-07 NSAE-00 L-03 JUSE-00 FBIE-00 /035 W

-----123967 282026Z /44

P R 281833Z NOV 77

FM AMEMBASSY MANAGUA

TO AMEMBASSY MEXICO PRIORITY

INFO SECSTATE WASHDC 4996

UNCLAS MANAGUA 5426

FOR: LEGATT

E.O. 11652: N/A

TAGS: ASEC, NU

SUBJECT: WATERFRONT INDUSTRY, MIAMI, FLORIDA

REF: (A) MEXICO 19600; (B) MANAGUA 5399

1. ON NOVEMBER 28, 1977 FAUSTO AMADOR, GENRAL MANAGER, DOMINGO CHAMORRO, ADMINISTRATIVE MANAGER AND HERNAN ZEPEDA, OPERATIONS MANAGER, MAMENIC LINES, MANAGUA, NICARAGUA INTERVIEWED BY ASSISTANT LEGAT RICHARD S. CLARK, ALL MOST COOPERATIVE. CHARLES PEREZ ZELAYA DECEASED.

2. THE DECISION TO AWARD THE STEVEDOR CONTRACT TO PIERSIDE TERMINAL OPERATORS (PTO) WAS AN INTERNAL DECISION FOR CONVENICNCE OF MAMENIC FOR BUSINESS AND ECONOMIC REASONS. THERE WAS ABSOLUTELY NO OUTSIDE INFLUENCE OF ANY KIND. ELLER WAS RAISING PRICES AND SERVICE UNSATISFACTORY. SIMILARLY WHEN CONTRACT WITH PTO ENDED WAS NOT RENEWED BECAUSE THEY WERE RAISING PRICES AND SERVICE UNSATISFACTORY. FOR EXAMPLE MAMENIC PAID \$36,000 FOR CLAIM FOR LOST SHIPMENT OF INSECTICIDE WHICH LATER LOCATED IN PTO WAREHOUSE. HARRINGTON AND CO., NOW HAS CONTRACT.

3. THE ILA PEOPLE UNKNOWN TO OFFICIALS OF MAMENIC AND THERE HAS UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANAGU 05426 282023Z

BEEN NO CONTACT WITH THEM AND NO ATTEMPT TO INFLUENCE.

4. U.S. NAVIGATION COMPANY REPRESENTS MAMENIC IN NEW YORK. HAD NOTHING TO DO WITH MIAMI SITUATION AND DID NOT INFLUENCE DECISION.

5. FAUSTO AMADOR MADE THE DECISION TO CHANGE CONTRACTORS WITH RECOMMENDATIONS FROM STAFF.

6. PTO WAS OFFERING SUBSTANTIAL PRICE AND SERVICE ADVANTAGES.

7. EXCEPT FOR EMERGENCIES ALL THEIR CONTAINER REPAIR IS DONE IN NICARAGUA. THEY KNOW OF NO CARTAGE OR CONTAINER REPAIR CONTRACTS IN MIAMI AND NO CONTRACTS WITH MARITIME CARTAGE OR UNITED CONTAINER.

8. CAPTAIN MURGA WAS SENT TO MIAMI TO ORGANIZE AGENCIAS MARITIMAS NICARAGUENSES BUT THERE WERE MANY ADMINISTRATIVE PROBLEMS WHICH HE COULDN'T SOLVE SO SENT TO NEW ORLEANS AND REPLACED BY ATTORNEY LOPEZ, A TRAINED ADMINISTRATOR.

9. ALL WILLING TO TRAVEL TO MIAMI TO TESTIFY IN THIS MATTER IF NECESSARY.  
SOLAUN

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 28-Nov-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MANAGU05426  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770440-0736  
**Format:** TEL  
**From:** MANAGUA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19771113/aaaaalap.tel  
**Line Count:** 77  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a0b5be10-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 MEXICO 19600, 77 MANAGUA 5399  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 04-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 433967  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WATERFRONT INDUSTRY, MIAMI, FLORIDA  
**TAGS:** ASEC, NU  
**To:** MEXICO  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/a0b5be10-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009